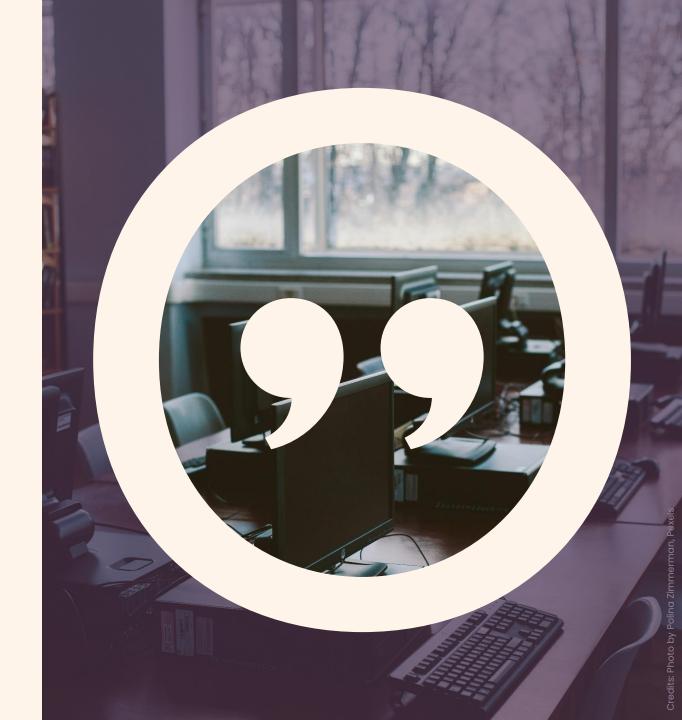
opinionway

cegid

The adoption of artificial intelligence by office workers

Study report - July 2025





Scope & objectives of the project

• Context

Cegid is a leading provider of cloud-based management solutions for businesses, offering solutions for payroll, finance, *retail* and production management. Founded in 1983, the company now deploys its solutions in 130 countries and has more than 5,000 employees.

In 2022, Cegid adopted a strategic plan to integrate AI into its operations and offerings. The company now offers Cegid Pulse solutions that put AI at the service of its customers. Aware of **the potential of AI** for business, but also of **the obstacles to be overcome** in order to fully embrace it,

Advised by the agency **iconic**, **Cegid plans to conduct an opinion survey** among office employees to analyse their perceptions of Al and its impact on their daily lives and future.



lmages Pexels © lil artsy, Vlad Bagacian, Sergey Zhuma

The objectives of the study



- 2 -

Compare the situation between countries

Conducting the survey in France and internationally will provide Cegid with data on the situation in the countries where it operates.



1 -

Understanding the level of integration of AI and innovative uses

On this rapidly evolving topic, the questionnaire will enable employees to indicate their views on AI and the uses that seem to have the greatest potential.



- 3 -

Inform a communication campaign

The study and its findings will provide material for preparing a message for decision-makers and the general public, providing a solid and rich foundation for building a communication campaign.



Methodology

Methodology

Any publication, in whole or in part, must include the following statement in full:

"OpinionWay survey for Cegid"

and no part of the survey may be reproduced separately from this title.



Sample of **2035 office workers** in four countries: 509 in **France**, 511 in **Spain**, 507 in **Portugal** and 508 in **Germany**.

The sample was drawn from a sample of employees aged 18 and over and was constituted using the quota method, based on criteria of gender, age, socio-professional category, region and type of company. The results were weighted according to these same criteria.



The sample was surveyed using a self-administered online questionnaire on a CAWI system (Computer Assisted Web Interview).



The interviews were conducted between July 2^d and 16th 2025.





OpinionWay conducted this survey in accordance with the procedures and rules of ISO standard 20252



The results of this survey should be read taking into account the margins of uncertainty: 4.4 points at most for a sample of 500 respondents.



Reading note

The bases presented in the report show raw bases.

Significant differences (95% significance) from the sub-targets were examined in relation to the overall results. These differences are reported in the report as follows:

- xx% -> significantly higher than the national total, all categories combined
- xx% -> significantly lower than the national total, all categories combined For clarity, only certain significant differences are shown.

The results between countries were compared. When a country stands out in particular from the others, the difference is indicated as follows:

- → significantly higher than other countries at 95%.
 - > → significantly lower than other countries at 95%.

<u>Example below</u>: French and Portuguese employees express greater concern than Spanish employees, while France lags behind the other three countries in terms of curiosity.





Sample profile

	France	Spain	Germany	Portugal
Basis	509	511	508	507
Gender				
Male	49%	49%	53%	47%
Female	51%	51%	47%	53%
Age				
18 to 29 years old	21%	15%	15%	14%
30 to 39 years old	26%	25%	29%	25%
40 to 49 years old	29%	31%	23%	36%
50 to 59 years old	20%	22%	21%	20%
60 years old and over	4%	7%	12%	5%
Current professional activity				
CSP+	58%	46%	42%	47%
Managers	27%	32%	14%	25%
Intermediate professions	32%	14%	28%	23%
CSP-	42%	54%	58%	53%
Employees	30%	43%	40%	36%
Workers	12%	11%	18%	17%
Seniority in the company				
Less than one year	4%	3%	4%	8%
1 to 2 years	15%	16%	9%	15%
3 to 5 years	24%	29%	24%	24%
6 to 9 years	15%	16%	22%	14%
10 years and more	42%	36%	41%	39%

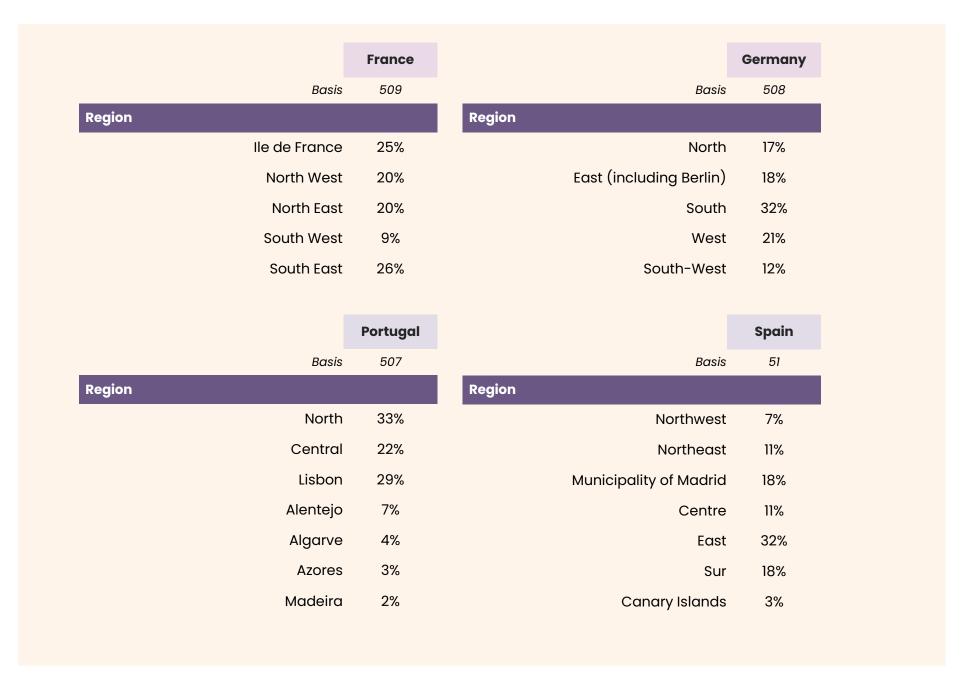


Basis 509 511 508 507		France	Spain	Germany	Portugal
Yes 50% 43% 47% 54% No 50% 57% 53% 46% Which category corresponds to your professional activity? Management, administration or team leadership 14% 11% 11% 12% Internal support functions 30% 43% 26% 42% Administrative and human resources functions 17% 26% 12% 26% Accounting, finance or management control 11% 13% 11% 12% 26% Accounting, finance or management control 11% 13% 11% 12% 26% Accounting, finance or management control 11% 13% 11% 12% 4% Legal or compliance functions 2% 4% 3% 4% Technical functions 24% 19% 26% 23% IT, information systems or data/Al 11% 6% 12% 10% Education, research or innovation 3% 3% 3% <th>Basis</th> <th>509</th> <th>511</th> <th>508</th> <th>507</th>	Basis	509	511	508	507
No 50% 57% 53% 46% Which category corresponds to your professional activity? Management, administration or team leadership 14% 11% 11% 12% Internal support functions 30% 43% 26% 42% Administrative and human resources functions 17% 26% 12% 26% Accounting, finance or management control 11% 13% 11% 12% Legal or compliance functions 2% 4% 3% 4% Technical functions 24% 19% 26% 23% IT, information systems or data/Al 11% 6% 12% 10% Education, research or innovation 3% 3% 3% 3% Purchasing, logistics or production 10% 10% 11% 10% Communication and relations 16% 30% 13% Sales or customer relations functions 11% 11% 25% 11% Marketing, communication or advertising 5% 5% 2%	In your current position, do you have management respo	nsibilities?			
Which category corresponds to your professional activity? Management, administration or team leadership 14% 11% 11% 12% Internal support functions 30% 43% 26% 42% Administrative and human resources functions 17% 26% 12% 26% Accounting, finance or management control 11% 13% 11% 12% Legal or compliance functions 2% 4% 3% 4% Technical functions 24% 19% 26% 23% IT, information systems or data/Al 11% 6% 12% 10% Education, research or innovation 3% 3% 3% 3% Purchasing, logistics or production 10% 10% 11% 10% Communication and relations 16% 30% 13% Sales or customer relations functions 11% 11% 25% 11% Marketing, communication or advertising 5% 5% 5% 2%	Yes	50%	43%	47%	54%
Management, administration or team leadership 14% 11% 11% 12% Internal support functions 30% 43% 26% 42% Administrative and human resources functions 17% 26% 12% 26% Accounting, finance or management control 11% 13% 11% 12% Legal or compliance functions 2% 4% 3% 4% Technical functions 24% 19% 26% 23% IT, information systems or data/Al 11% 6% 12% 10% Education, research or innovation 3% 3% 3% 3% Purchasing, logistics or production 10% 10% 11% 10% Communication and relations 16% 30% 13% Sales or customer relations functions 11% 11% 25% 11% Marketing, communication or advertising 5% 5% 5% 2% Civil service 10% 5% 2% 4%	No	50%	57%	53%	46%
Internal support functions 30% 43% 26% 42% Administrative and human resources functions 17% 26% 12% 26% Accounting, finance or management control 11% 13% 11% 12% Legal or compliance functions 2% 4% 3% 4% Technical functions 24% 19% 26% 23% IT, information systems or data/Al 11% 6% 12% 10% Education, research or innovation 3% 3% 3% 3% Purchasing, logistics or production 10% 10% 11% 10% Communication and relations 16% 16% 30% 13% Sales or customer relations functions 11% 11% 25% 11% Marketing, communication or advertising 5% 5% 5% 2% Civil service 10% 5% 2% 4%	Which category corresponds to your professional activity	?			
Administrative and human resources functions Accounting, finance or management control II% I3% III% I2% Legal or compliance functions 2% 4% 3% 4% Technical functions 24% II, information systems or data/AI II% Education, research or innovation 3% Purchasing, logistics or production I0% Communication and relations I6% I6% 30% I3% Sales or customer relations functions II% Marketing, communication or advertising 5% 5% 2% 4% 26% 23% 23% 10% 26% 23% 23% 10% 10% 10% 10% 10% 10% 10% 1	Management, administration or team leadership	14%	11%	11%	12%
Accounting, finance or management control 11% 13% 11% 12% Legal or compliance functions 2% 4% 3% 4% Technical functions 24% 19% 26% 23% IT, information systems or data/Al 11% 6% 12% 10% Education, research or innovation 3% 3% 3% 3% Purchasing, logistics or production 10% 10% 11% 10% Communication and relations 16% 16% 30% 13% Sales or customer relations functions 11% 11% 25% 11% Marketing, communication or advertising 5% 5% 5% 2% Civil service 10% 5% 2% 4%	Internal support functions	30%	43%	26%	42%
Legal or compliance functions 2% 4% 3% 4% Technical functions 24% 19% 26% 23% IT, information systems or data/Al 11% 6% 12% 10% Education, research or innovation 3% 3% 3% 3% Purchasing, logistics or production 10% 10% 11% 10% Communication and relations 16% 30% 13% Sales or customer relations functions 11% 11% 25% 11% Marketing, communication or advertising 5% 5% 5% 2% Civil service 10% 5% 2% 4%	Administrative and human resources functions	17%	26%	12%	26%
Technical functions 24% 19% 26% 23% IT, information systems or data/Al 11% 6% 12% 10% Education, research or innovation 3% 3% 3% 3% Purchasing, logistics or production 10% 10% 11% 10% Communication and relations 16% 30% 13% Sales or customer relations functions 11% 11% 25% 11% Marketing, communication or advertising 5% 5% 2% Civil service 10% 5% 2% 4%	Accounting, finance or management control	11%	13%	11%	12%
IT, information systems or data/Al 11% 6% 12% 10% Education, research or innovation 3% 3% 3% 3% Purchasing, logistics or production 10% 10% 11% 10% Communication and relations 16% 16% 30% 13% Sales or customer relations functions 11% 11% 25% 11% Marketing, communication or advertising 5% 5% 5% 2% Civil service 10% 5% 2% 4%	Legal or compliance functions	2%	4%	3%	4%
Education, research or innovation 3% 3% 3% 3% 3% 3% Purchasing, logistics or production 10% 10% 11% 10% Communication and relations 16% 16% 30% 13% Sales or customer relations functions 11% 11% 25% 11% Marketing, communication or advertising 5% 5% 5% 2% Civil service 10% 5% 2% 4%	Technical functions	24%	19%	26%	23%
Purchasing, logistics or production 10% 10% 11% 10% Communication and relations 16% 16% 30% 13% Sales or customer relations functions 11% 11% 25% 11% Marketing, communication or advertising 5% 5% 5% 2% Civil service 10% 5% 2% 4%	IT, information systems or data/AI	11%	6%	12%	10%
Communication and relations 16% 16% 30% 13% Sales or customer relations functions 11% 11% 25% 11% Marketing, communication or advertising 5% 5% 5% 2% Civil service 10% 5% 2% 4%	Education, research or innovation	3%	3%	3%	3%
Sales or customer relations functions 11% 11% 25% 11% Marketing, communication or advertising 5% 5% 5% 2% Civil service 10% 5% 2% 4%	Purchasing, logistics or production	10%	10%	11%	10%
Marketing, communication or advertising 5% 5% 5% 2% Civil service 10% 5% 2% 4%	Communication and relations	16%	16%	30%	13%
Civil service 10% 5% 2% 4%	Sales or customer relations functions	11%	11%	25%	11%
	Marketing, communication or advertising	5%	5%	5%	2%
Education 4% 5% 4% 5%	Civil service	10%	5%	2%	4%
	Education	4%	5%	4%	5%



	France	Spain	Germany	Portugal
Basis	509	511	508	507
Company size				
Very small business (fewer than 10 employees)	14%	15%	11%	18%
SMEs (10 to 249 employees)	21%	68%	59%	61%
Mid-sized companies (250 to 4,999 employees)	27%	12%	24%	17%
Large companies (5,000 employees and above)	38%	5%	6%	4%
What is your current working arrangement?				
Teleworking only	4%	10%	9%	4%
Hybrid	50%	32%	42%	28%
In-person (at work) only	46%	58%	49%	68%
Business sector				
Agriculture	2%	2%	2%	1%
Industry	14%	16%	19%	17%
Construction / Public works	6%	6%	6%	12%
Trade	19%	11%	12%	14%
Services to businesses	21%	26%	30%	30%
Services to individuals	23%	26%	27%	17%
Public administration	15%	13%	4%	9%









Findings

01

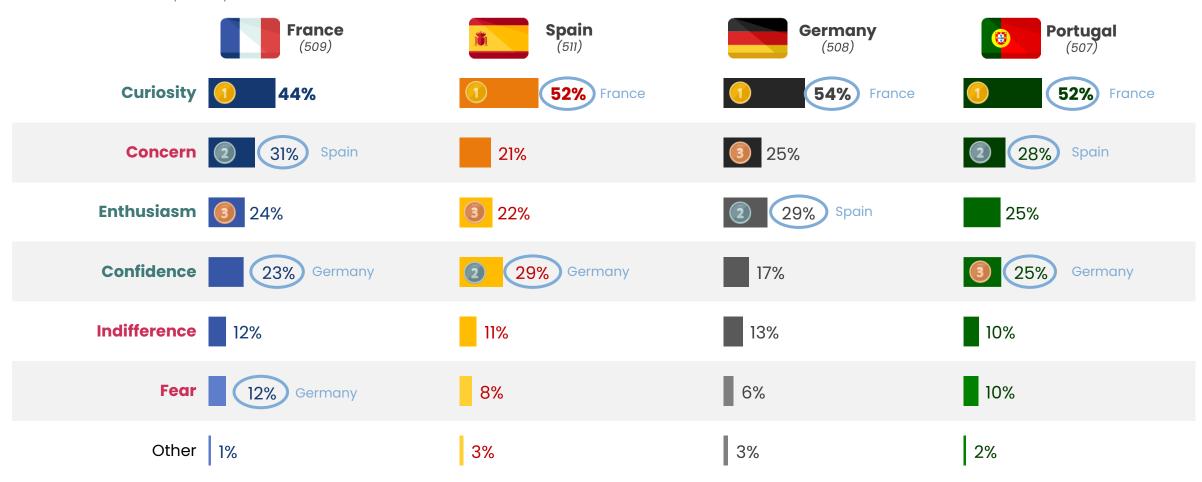
Between curiosity and mistrust: AI, a disruption perceived differently across countries



Curiosity is the dominant feeling towards AI, but it is less prevalent in France, where concern ranks second, ahead of confidence and enthusiasm which are better positioned in Spain and Germany.

Q6: When you think about the use of AI in your job, what is your main feeling?

Base: total sample - 2 possible answers

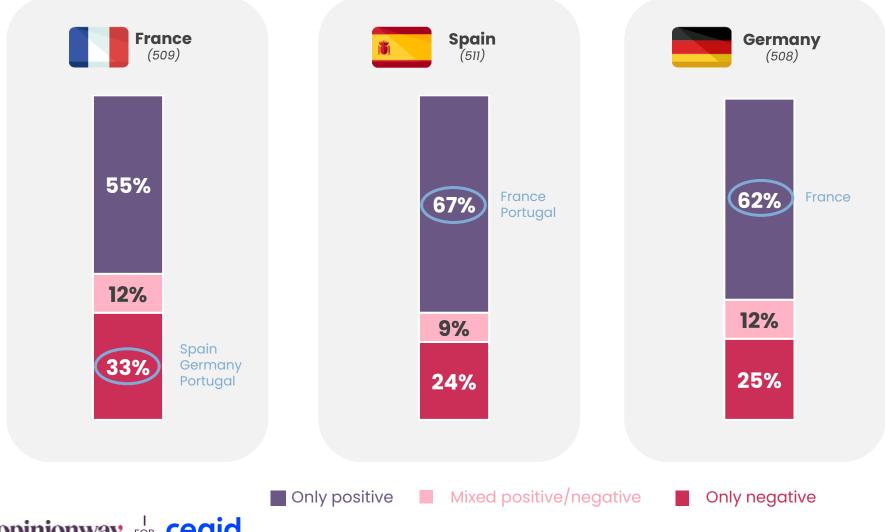


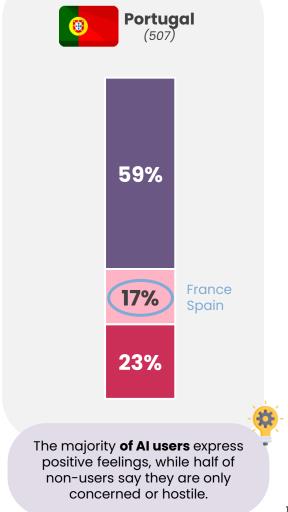


This climate reflects a cultural mistrust specific to France, fueling a more pronounced lack of interest than elsewhere.

Q6: When you think about the use of AI in your job, what are your main feelings?

Base: total sample - 2 possible answers









Unsurprisingly, the majority of AI users express positive feelings, while half of non-users say they are only concerned or hostile. This finding is consistent across all countries.

Q6: When you think about the use of AI in your job, what are your main feelings?

Base: total sample - 2 possible answers



France (509)

Only positive: 55%

Under 40 years old: 72% 40-49 years old: **34%**

SMEs: 74%

Less than 5 years' seniority: 65%

Manager: 67% Uses AI: 72%

Only negative: 33%

Under 40 years old: 18% 40-49 years old: **53%**

Agriculture and industry: 17%

SMEs: 17%

Non-manager: 45% Does not use Al: 55%



Spain (511)

Only positive: 67%

Very small businesses: 48% Manager: 76%

Uses AI: 80%

Only negative: 24%

Very small businesses: 38%

Managers: 15%

Does not use Al: 52%



Germany (508)

Only positive: 62%

Very small businesses: 43% Mid-sized companies: 76%

Uses AI: 75%

Only negative: 25%

Very small businesses: 42%

SMEs: 16% Manager: 18%

Does not use Al: 48%



Portugal (507)

Only positive: 59%

Under 40 years old: 68% Very small businesses: 38% Non-manager: 50%

Uses AI: 70%

Only negative: 23%

Male: 16%

18-29 years old: 10%

Services to individuals: 34% Very small businesses: 44%

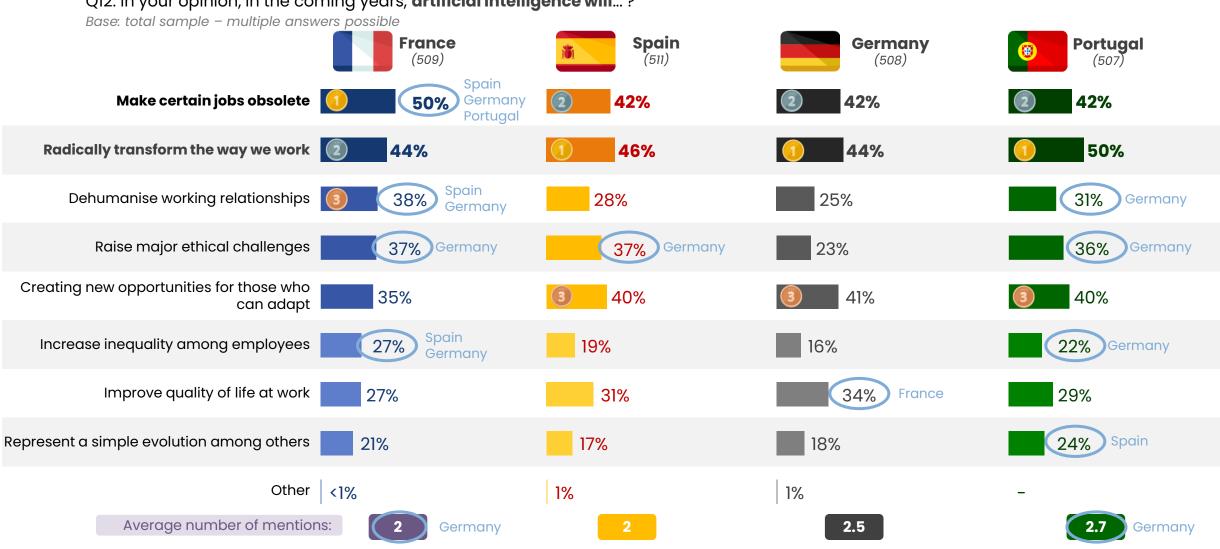
Non-manager: 32% Does not use Al: 42%





In this context, more than 4 out of 10 employees believe that AI will render certain jobs obsolete and profoundly transform the way we work. But while other countries also see opportunities for those who can adapt, the French fear above all a dehumanisation of professional relationships, confirming a generally more pessimistic stance.

Q12: In your opinion, in the coming years, artificial intelligence will...?







However, AI can foster a positive vision of work among its users: improvement in the quality of life at work, new opportunities... A vision that is all the more marked when the company commits, trains, equips and encourages its employees to use it.

Q12: In your opinion, in the coming years, artificial intelligence will...?

Base: total sample - Multiple an	G ,			
	France (509)	Spain (511)	Germany (508)	Portugal (507)
Make certain jobs obsolete 50%	-	42% Commerce: 28% Services to businesses: 54%	42% Companies with internal Al: 34% Companies offers training: 33%	42% -
Radically transform the way we work 44%	-	46% Use AI regularly: 59%	44% -	50% -
	Companies reluctant to adopt Al: 47%	Mid-sized and large companies: 19% 28% Companies with internal Al: 20% Companies offering training: 35%	25% Use Al regularly: 14%	Men: 22% / Women: 40% Large companies: 13% Use AI regularly: 12% 31% Companies encourages the use of AI: 20% Companies with internal AI: 21% Companies offers training: 13%
Raise major ethical challenges 37%	-	37% Commerce: 21%	23% -	36% 18-29 years old: 18% Administration: 51%
Creating new opportunities for those who can adapt 35%	Use AI regularly: 47% Companies offers training: 45%	Works remotely: 52% Use AI regularly: 51%	41% -	Use AI regularly: 56% 40% Companies encourages the use of AI: 49%
Increase inequality among employees 27%	-	19% -	16% Very small businesses: 5% Companies offers training: 23%	22% -
Improve quality of life at work 27%	18-29 years old: 41% / 40-49 years old: 17% Use AI regularly: 42% Companies encourages the use of AI: 35% Companies offers training: 37%	31% Use AI regularly: 47%	Use Al regularly: 46% 34% Companies committed to Al: 42%	Uses Al regularly: 45% Companies committed to Al: 38% Companies encourages the use of Al: 40% Companies with internal Al: 21% Companies offering training: 42%
Representing a simple evolution 21%	SMEs: 40% Uses AI regularly: 32% Companies offers training: 31%	17% -	18% -	24% -







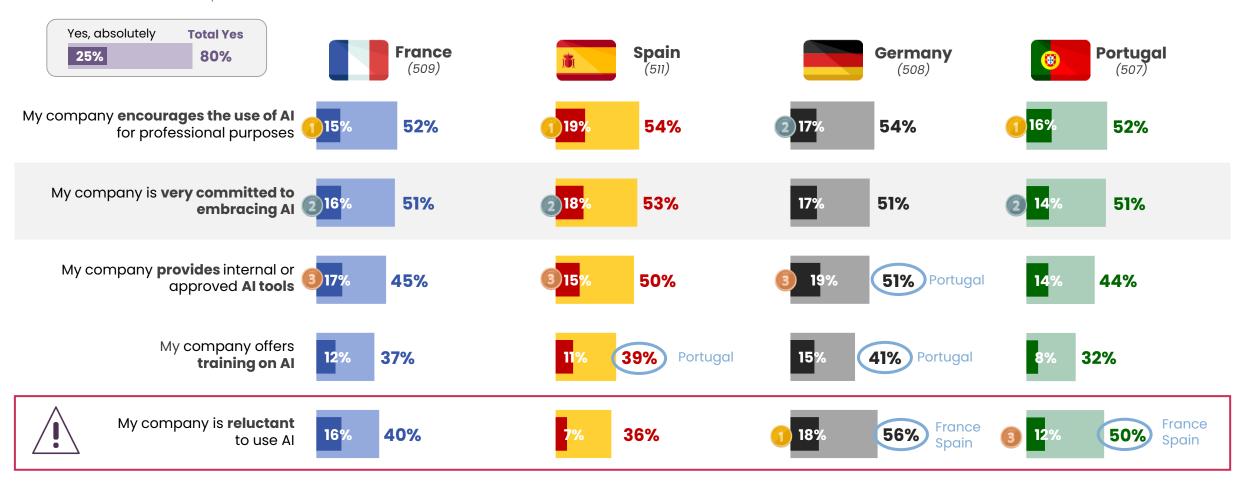
Companies are still not fully engaged, despite some sectoral drivers and the momentum of SMEs.



Perceived business engagement remains low: fewer than one in five employees consider their company to be highly committed to AI, and barely half believe it truly encourages its use. Nearly one in two even perceives a form of reluctance on the part of their organization.

Q3: Would you say that the following statements accurately describe **your company's policy on AI**?

Base: total sample





The French public sector appears to be lagging behind, unlike agriculture and industry. French SMEs, on the other hand, are doing well: while in other countries, AI development is proportional to the size of organizations, French SMEs have managed to get ahead, even outperforming large national companies.

Q3: Would you say that the following statements accurately describe your company's policy on AI?

Base: total sample



France

(509)

My company encourages the use of Al for professional purposes: **52%**

Administration: 32%

SMEs: 73% / Very small businesses: 35%

Regularly uses AI: 86%

My company is very committed to embracing Al: **51%**

Agriculture and industry: 64%

Administration: 32%

SMEs: 70% / Very small businesses: 24%

Use AI regularly: 79%

My company provides internal or approved Al tools: **45%**

Agriculture and industry: 63% Services to individuals: 31%

Administration: 25%

SMEs: 68% / Very small businesses: 21%

Uses Al regularly: 76%

My company offers training on Al: 37%

Agriculture and industry: 53% / Services to individuals: 25% / Administration: 18% SMEs: 66% / Very small businesses: 14%

/ large companies: 25%
Use Al regularly: 64%

My company is reluctant to use Al: 40%

Commerce: 57%

SMEs: 71% / Mid-sized companies: 28%



Spain (511)

My company encourages the use of Al for professional purposes: **54%**

Very small businesses: 31% Use AI regularly: 79%

My company is very committed to embracing AI: **53%**

Mid-sized and large companies: 63% Very small businesses: 35% Use Al regularly: 79%

My company provides internal or approved AI tools: **50%**

Mid-sized and large companies: 61% Very small businesses: 23% Uses Al regularly: 77%

My company offers training on Al: 39%

Mid-sized and large companies: 50% Very small businesses: 17% Uses Al regularly: 56%

My company is reluctant to use Al: **36%**

Services to businesses: 23% Services to individuals: 47% Very small businesses: 51%



Germany (508)

My company encourages the use of Al for professional purposes: **54%**

Mid-sized and large companies: 67% Very small businesses: 30% Use Al regularly: 88%

My company is very committed to embracing Al: **51%**

Mid-sized companies: 69% Very small businesses: 28% Uses Al regularly: 82%

My company provides internal or approved AI tools: **51%**

Mid-sized and large companies: 68% Very small businesses: 28% Use AI regularly: 81%

My company offers training on Al: 41%

Mid-sized and large companies: 60% Very small businesses: 11% Uses Al regularly: 73%

My company is reluctant to use Al: **56%**

Very small businesses: 73% Uses Al regularly: 44%



Portugal (507)

My company encourages the use of Al for professional purposes: **52%**

Large companies: 81%
Very small businesses: 31%
Use Al regularly: 84%

My company is very committed to embracing Al: 51%

Large companies: **76%** TPE: **30%**

Use AI regularly: 79%

My company provides internal or approved Al tools: **44%**

Services to individuals: 30% Mid-sized and large companies: 58% Very small businesses: 22%

Regularly uses AI: 66%

My company offers training on Al: 32%

Mid-sized and large companies: 43% Very small businesses: 9%

Use Al regularly: 56%

My company is reluctant to use Al: **50%**

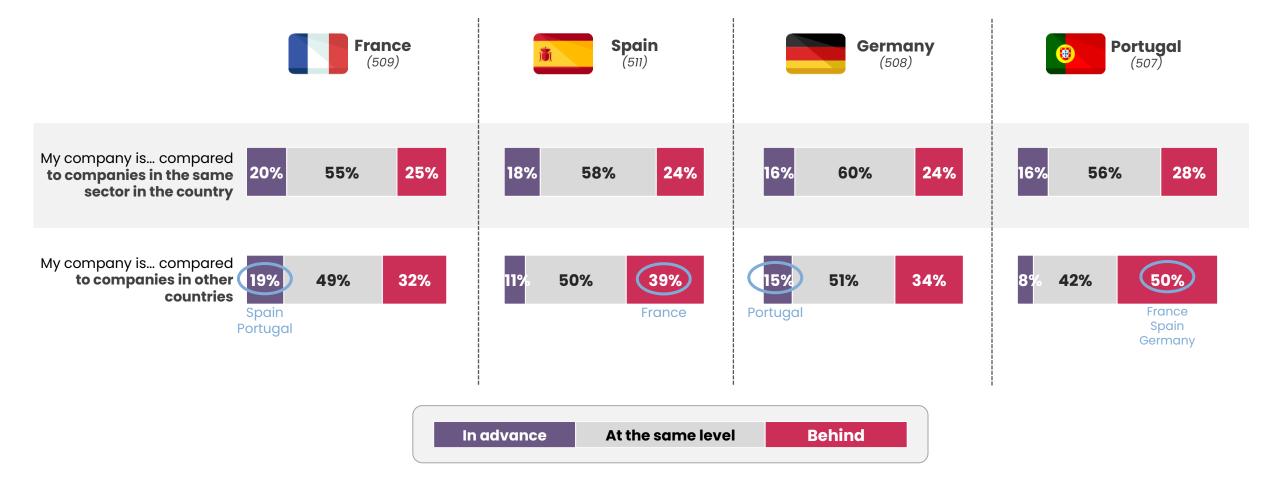




While employees generally consider their companies to be on par with their counterparts in the same country, a gap emerges when comparing them internationally: employees then feel their companies are lagging behind. Nevertheless, France, neck and neck with Germany, remains one of the countries where this feeling is the least pronounced..

Q4: When it comes to the use of artificial intelligence, would you say that...?

Base: total sample





Evaluations are significantly more positive in companies committed to AI integration and those offering employee training.

Q4: When it comes to the use of artificial intelligence, would you say that...?

Base: total sample



My company is ahead of other companies in the same sector in the country: 20%

18-29 years old: **32% /** 40-49 years old: 13%

Agriculture and industry: 39%

Administration: 10%

SMEs: 32% Manager: 28%

Companies committed to Al: 35% Companies offering training: 39%

My company is **ahead** of companies in other countries: 19%

18-29 years old: 40% / 40 years old and

over: 10%

Administration: 8%

SMEs: 33% / Very small businesses: 7%

Manager: 27%

Companies committed to Al: 32% Companies offering training: 35%



Spain (511)

My company is **ahead** of companies in the same sector in the country: 18%

18-29 years old: **31%**

Mid-sized and large companies: 30% /

Very small companies: 6%

Manager: 26%

Companies committed to AI: 28% Companies offers training: 31%

My company is **ahead** of companies in other countries: 11%

Mid-sized and large companies: 18%/

Very small businesses: 1%

Companies committed to AI: 18% Companies offering training: 19%



Germany (508)

My company is **ahead** of companies in the same sector in the country: 16%

Mid-sized and large companies: 24%/ Very small businesses: 1%

CSP +: 24% / CSP -: 10%

Manager: 24%

Companies committed to AI: 27% Companies offers training: 30%

My company is **ahead** of companies in other countries: 15%

Mid-sized companies: 24%

Under 40 years old: 23% / 50 years old and

over: 6% Manager: 20%

Companies committed to Al: 25% Companies offers training: 28%



My company is **ahead** of companies in the same sector in the country:

18-29 years old: 28%

Mid-sized and large companies: 25% Companies committed to AI: 23% Companies offering training: 26%

My company is **ahead** of companies in other countries: 8%

Large companies: 21%

Companies offering training: 17%





03

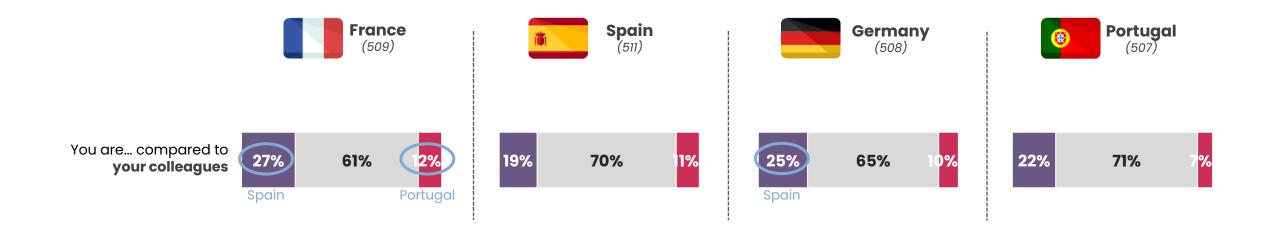
French employees are holding back: caution, changing habits and environmental awareness



While self-assessments by French people (like those of Germans) reveal a perception that is either ahead of or on par with their colleagues in terms of AI...

Q4: When it comes to the use of artificial intelligence, would you say that...?

Base: total sample



In advance At the same level Behind

Young people and employees whose companies are actively involved in Al integration rank higher in the rankings.





This is especially true among young people. Companies committed to integrating AI, particularly those offering training to employees, also rank higher in the rankings.

Q4: When it comes to the use of artificial intelligence, would you say that...?

Base: total sample



You are ahead of your colleagues: 27%

Under 40 years old: 41% / 40 years old

and over: 14%

Agriculture and industry: 45%

SMEs: 38% Manager: 38%

Companies committed to Al: 35% Companies offering training: 37%



Spain (511)

You are **ahead** of your colleagues: 19%

Managers: 29%

Companies offering training: 28%



Germany (508)

You are ahead of your colleagues: 25%

Under 40 years old: 37% / 50 years old

and over: 12%

Mid-sized companies: 37%

CSP +: 33%

Less than 5 years' seniority: 35%

Manager: 32%

Companies offers training: 33%



Portugal (507)

You are ahead of your colleagues: 22%

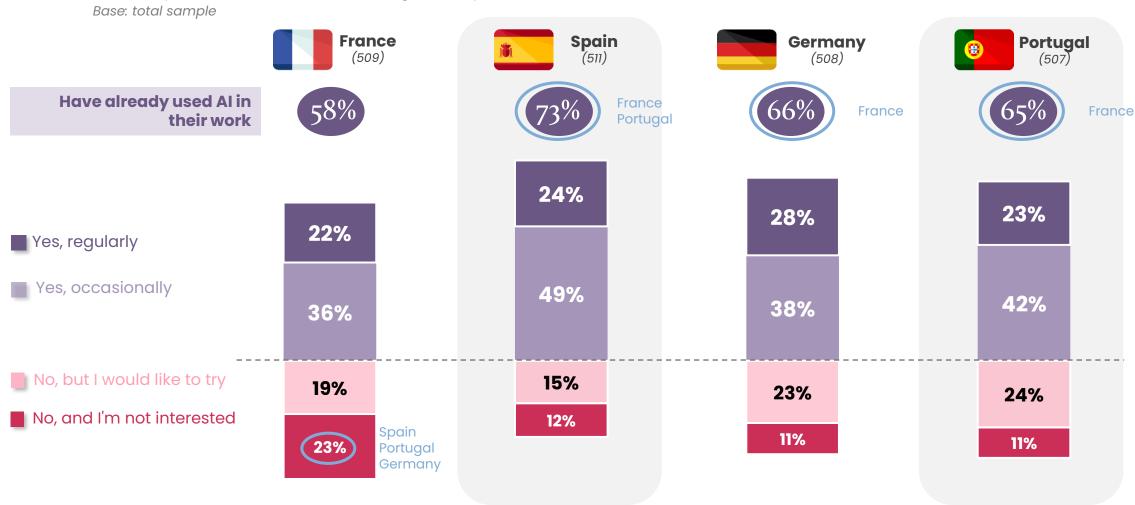
Manager: 30%





However, the adoption of artificial intelligence by office workers reveals a clear contrast between France and its European neighbors. While Spain, Germany, and Portugal are demonstrating strong adoption momentum, France lags further behind: only 6 out of 10 employees there use AI in a professional context, compared to nearly 7 out of 10 elsewhere, and a quarter are completely uninterested in it.

Q1: Have you ever used artificial intelligence in your work?







In all countries surveyed, the use of AI in the workplace depends heavily on the mobilization of companies. Age also plays a decisive role: those under 40 are much more comfortable with AI than their elders. Finally, teleworking seems to be removing some barriers to adoption.

Q1: Have you ever used artificial intelligence in your work?

Base: total sample



France (509)

ST Have already used AI: 58%

Companies committed to Al: 80%

18-29 years old: **85%** / 40 years old and

over: 42% SMEs: 83%

Teleworkers: 72% Manager: 73%

Less than 5 years' seniority: 70%

Commerce: 70% / Administration: 40%

Yes, regularly: **22%**

Companies committed to Al: 34%

18-29 years old: **43% /** 40 years old and

over: 10%

SMEs: 34% / Large companies: 11% Less than 5 years' seniority: 33%

Manager: 32%

No, and I am not interested: 23%

Companies committed to Al: 7%

40 years old and over: 34%

Large companies: 33% / SMEs: 10%
Only in person: 32% / Teleworking: 16%

Non-manager: 36%

Services to individuals: 34%



Spain (511)

ST Have already used AI: 73%

Companies committed to AI: 90%

50 years old and over: 58%

Mid-sized companies: 82% / Very small

businesses: 51% Teleworkers: 81% Manager: 87%

Yes, regularly: **24%**

Companies committed to Al: 36%

30-39 years old: **36%**

Mid-sized companies: 34%

Teleworkers: 34% / Only in person: 17%

Manager: 34%

No, and I am not interested: 12%

Companies committed to AI: 2%

18-29 years old: **3%**

Very small businesses: 29%

Non-manager: 19%



Germany (508)

ST Have already used AI: 66%

Companies committed to AI: 91%

Men: 74% / Women: 58%

30-39 years old: 79% / 40 years old and

over: **58%**

Mid-sized companies: 80%

Teleworkers: 79% Managers: 79% CSP +: 75%

Yes, regularly: **28%**

Companies committed to Al: 45%

50 years old and over: 19%

Mid-sized companies: 40% / Very small

companies: 13% Teleworking: 41% Manager: 41%

CSP +: 38% / CSP -: 21%

No, and I am not interested: 11%

Companies committed to Al: 2%

Under 40 years old: 5%

Very small businesses: 25% / Mid-sized

companies: 5%

Only in person: 18% / Teleworking: 5%

Non-manager: 18%

Portugal (507)

ST Have already used AI: 65%

Companies committed to Al: 82%

18-29 years old: 81%

Mid-sized companies: 74% / Very small

companies: 50%

Teleworking: 81% / Only in person: 57%

Manager: 76%

Services to businesses: 76%

Highest socio-professional category:

Yes, regularly: **36%**

Companies committed to Al: 36%

18-29 years old: 39% Teleworking: 33%

Managers: 31%

Services to businesses: 33%

No, and I am not interested: 3%

Companies committed to AI: 3%

Very small businesses: 24%

Non-manager: 18%

Services to individuals: 21%

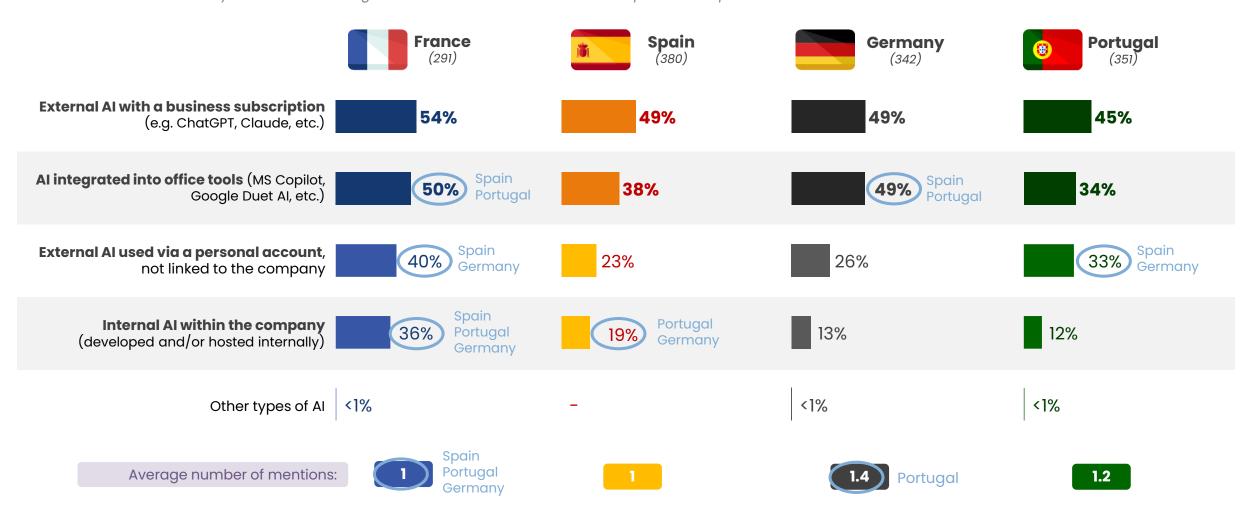




Paradoxically, French people who use AI are diversifying its uses more, combining internal and external tools. More than a third use internal AI, compared to only 1 in 10 in other countries.

Q2: What type(s) of artificial intelligence (AI) do you use in your work?

Base: Have already used artificial intelligence in the context of their work - Multiple answers possible







Unlike other countries, where the types of AI used vary little according to profile, a more pronounced pattern is emerging in France: young people, very small businesses and SMEs make extensive use of external tools, while managers and SMEs also use internal tools. And even when a company provides internal AI, external tools are still widely used by employees.

Q2: What type(s) of artificial intelligence (AI) do you use in your work?

Base: Have already used artificial intelligence in the context of their work - Multiple answers possible



External ST: 73%

18-29 years old: **92%** / 40 years old and over: **55%**

Very small businesses and SMEs: 87% / Large companies: 56%

Seniority over 5 years: 63%

Companies has internal AI: 70%

External AI with a corporate subscription: 54%

Under 40 years old: 70% / 40 years old and over: 28%

Very small businesses and SMEs: 72% / Large companies: 27%

Retail: 72% / Less than 5 years' seniority: 66%

Only in person: 37% Manager: 66%

Regularly uses AI: 67%

Companies has internal AI: 60%

External Al used via a personal account: 40%

18-29 years old: **63%**

IDF: **54%**

Services to businesses: 27%

SMEs: 76% / Mid-sized companies: 24%

More than 5 years' seniority: 29% Companies has internal AI: 38%

Internal ST: 73%

Only in person: 46% Non-manager: 50%

Companies has internal AI: 77%

Al integrated into office tools: 50%

SME: 70%

Only in person: 32%

Manager: 61%

Companies has internal Al: 61%

Internal Al within the company: 36%

SMEs: 65% / Mid-sized and large companies: 26%

Only in person: 17% Non-manager: 23%

Companies has internal AI: 49%

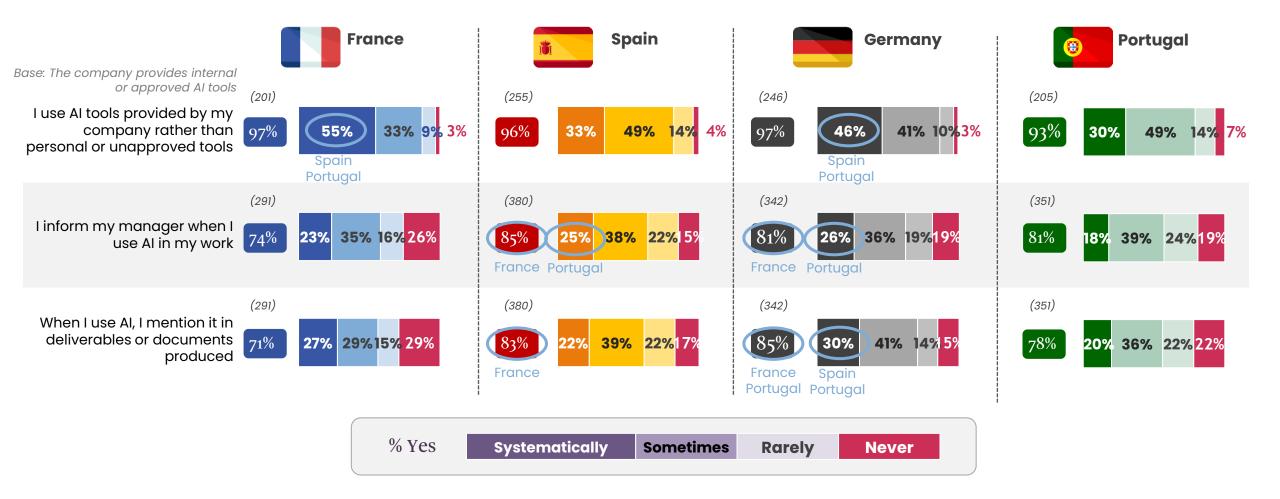




While company-provided AI tools are preferred in all countries, in France and Germany, nearly half of employees use them systematically (compared to one-third in other countries). However, only one in four users in France systematically discloses this use to their superiors or clients, a practice that is more widespread in Germany.

Q5: In your use of AI, how often do you engage in the following behaviors?

Base: Have already used artificial intelligence in the context of their work



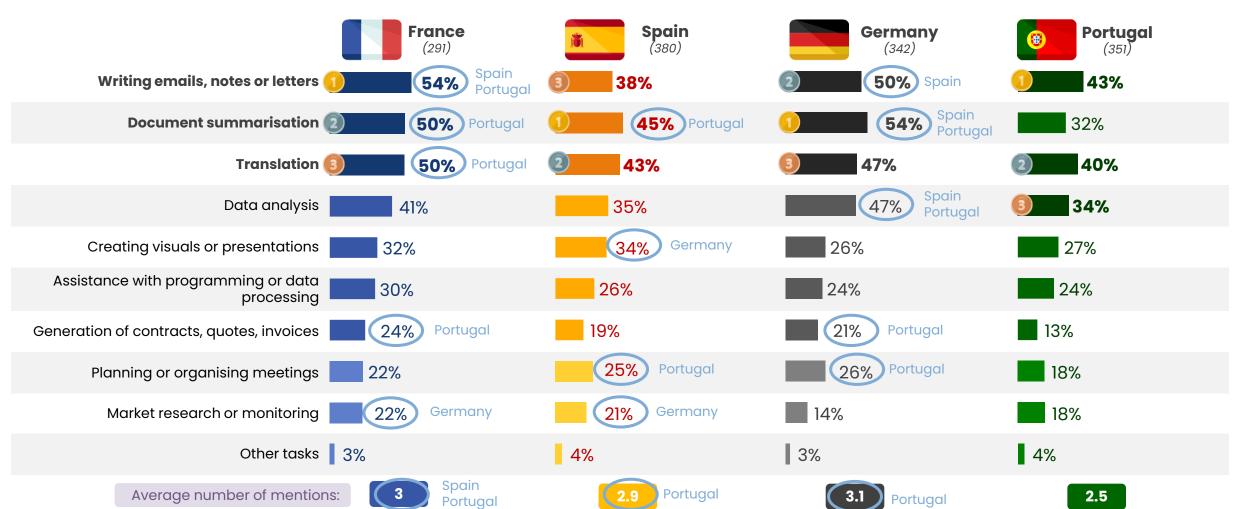




AI usage remains focused on writing, summaries, and translation - a trio broadly shared by all countries. However, the French are diversifying its uses even further.

Q7: For which tasks do you use artificial intelligence in your work?

Base: Have already used artificial intelligence in the context of their work - multiple answers possible





In France, regular use of AI is often limited to writing emails or notes, while in Spain and Portugal, it extends more to data analysis. This practice is more common when training is offered, or, in France, when internal AI is available..

Q7: For which tasks do you use artificial intelligence in your work?

Base: Have already used artificial intelligence in the context of their work - Multiple answers possible

	France (291)		Spain (380)		Germany (342)	Portugal (351)
Writing emails, memos or letters 54%	40-49 years old: 39% Use Al regularly: 71%	38%	, -	50%	, -	43% -
Document summaries 50%	, IDF: 67 %	45%	, -	54%	,-	32% -
Translation 50%	IDF: 65% SME: 63%	43%	, –	47%	. –	40% -
Data analysis 41%	Only in person: 27% Companies with internal AI: 59% Companies offers training: 53%	3%	Manager: 45% Non-manager: 24% Uses AI regularly: 49% Companies reluctant to use AI: 22% Companies offers training: 46%	4%	Male: 57% / Female: 33% 50 years and older: 33% Non-manager: 36% Companies offers training: 56%	34% Non-manager: 20% Uses Al regularly: 49%
Creation of visuals or presentations 32%	40-49 years old: 17% Non-manager: 20%	34%	-	26%	CSP +: 35% Services to individuals: 38%	2%





Paradoxically, companies' reluctance toward AI rarely hinders its use. In France, it even seems to encourage its use for certain tasks such as generating invoices, scheduling meetings, or market monitoring and research.

Q7: For which tasks do you use artificial intelligence in your work?

Base: Have already used artificial intelligence in the context of their work - Multiple answers possible

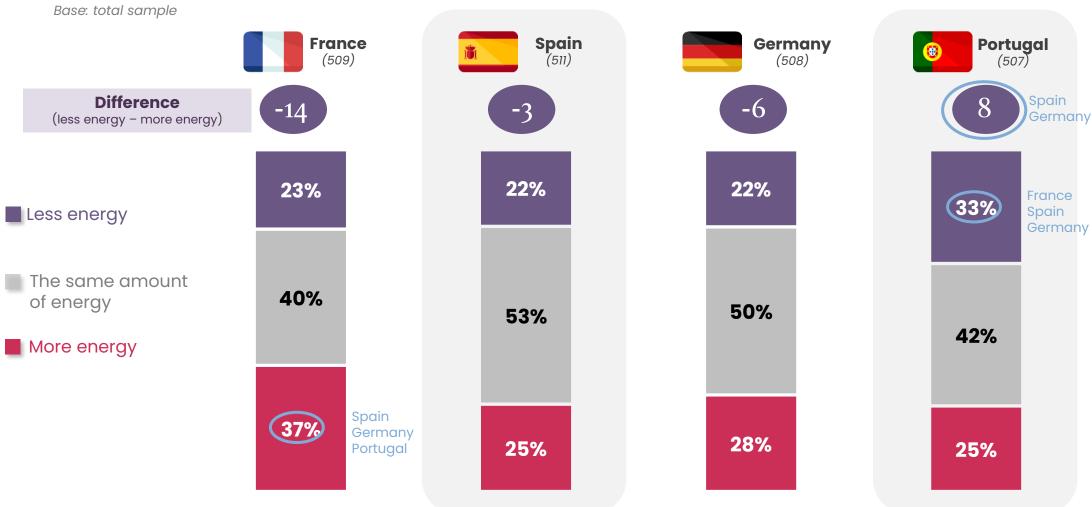
	France (291	Spain (380)	Germany (342)	Portugal (351)
Assistance with programming or data processing	Agriculture and industry: 52% SMEs: 46% Uses AI regularly: 45%	26%-	2% Use AI regularly: 35%	Male: 33% / Female: 14% Services to businesses: 35% Only in person: 15% Companies offers training: 35%
Generating contracts, quotes, 24% invoices	40-49 years old: 11% Agriculture and industry: 41% SMEs: 46% / Mid-sized and large companies: 14% Non-manager: 10% Companies with internal Al: 44% Companies reluctant to adopt Al: 37% Companies offering training: 35%	19% -		13% 40-49 years old: 5% 50 years old and over: 24%
Planning or organising meetings 22%	40-49 years old: 7% IDF: 37% Services to individuals: 7% SMEs: 42% / Large companies: 9% Only in person: 10% Non-manager: 7% Companies reluctant to adopt Al: 33% Companies offers training: 32%	25% Companies reluctant to adopt Al: 15%	2% Non-manager: 17%	18% Very small businesses: 3%
Market monitoring or research 22%	IDF: 34% Services to individuals: 4% SMEs: 46% / Mid-sized and large companies: 13% Only in person: 5% Non-manager: 9% Companies reluctant to adopt AI: 38%	21% Non-manager: 12%	14% Non-manager: 6%	Non-manager: 8% 18% Companies with internal AI: 27% Companies offers training: 27%





When it comes to the environment, French people are the most aware of AI's energy impact: more than a third know that it consumes more energy than a search engine. Conversely, half of Spaniards and Germans think that its impact is equivalent, and one in three Portuguese people even believe that it consumes less.

Q10: In your opinion, do **searches carried out using artificial intelligence** consume <u>more</u>, <u>less</u> or <u>the same amount</u> of energy as traditional searches on a search engine (e.g. Google)?

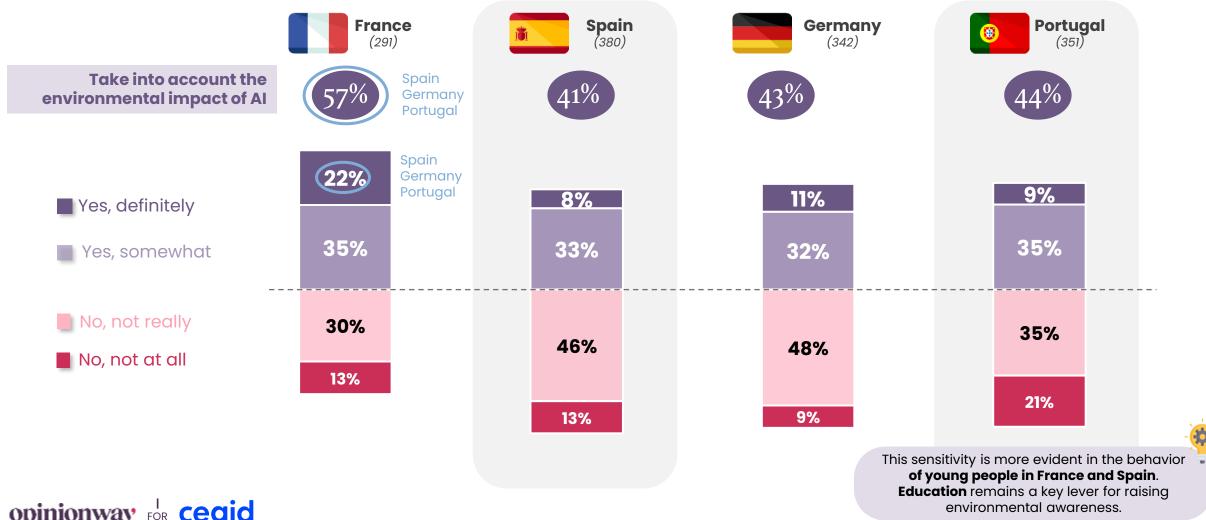




The French are also the most sensitive to the environmental impact of AI, which they incorporate more frequently into their usage.

Q11: Do you personally take the environmental impact of Al into account when you use it?

Base: Have already used artificial intelligence in the context of their work





This awareness is more evident in the behavior of young people in France and Spain. Education remains a key lever for raising environmental awareness.

Q11: Do you personally take into account the environmental impact of AI when you use it?

Base: Have already used artificial intelligence in the context of their work



ST Yes: **57%**

18-29 years old: **73%** 40 years old and over: **43%**

IDF: **71%** SMEs: **77%**

Large companies: 42% Teleworkers: 68% Manager: 68%

Companies offers training: 70%



Spain (511)

ST Yes: 41%

18-29 years old: 67% Administration: 60%

Companies committed to Al: 52% Companies with internal Al: 52% Companies offers training: 56%



Germany (508)

ST Yes: 43%

40-49 years old: **30%**

Uses AI regularly: 55%

Companies offers training: 59%



Portugal (507)

ST Yes: 44%

Companies committed to Al: 52%





Summary

• Summary

The use of AI in business is growing in European companies, but with contrasting approaches. While Spain, Portugal and Germany are showing clear and confident momentum in adoption, France stands out for its marked caution, particularly among employees.

This reluctance is expressed in particular by a slightly lower perceived mobilization of companies, a greater cultural mistrust of AI, and a stronger anticipation of risks, particularly the dehumanization of professional relationships. However, French employees who use AI derive concrete benefits from it and have a more positive view of it, in line with their European neighbors.

Across the board, AI adoption varies by age (those under 40 are more likely to use it), teleworking, and the company's level of commitment, particularly when it offers training. In France, uses are more diverse than elsewhere, with a strong combination of internal and external tools, despite lower overall adoption. French SMEs stand out positively, outperforming large national companies..

In terms of usage, content writing (emails, notes, etc.) remains dominant in all countries, while for more complex tasks such as data analysis, training seems a prerequisite. Finally, environmental awareness is more pronounced in France, particularly among young people and employees trained in AI, while a majority of Europeans still underestimate the energy impact of AI.



opinionway

PARIS • BORDEAUX • BRUSSELS • WARSAW • CASABLANCA • ABIDJAN

Founded in 2000 on what was then a radically innovative idea, OpinionWay was a pioneer in transforming the practices of the marketing and opinion research profession.

Building on continuous growth since its inception, the company has consistently expanded its horizons to better address all marketing and societal challenges. It has incorporated into its methodologies Social Media Intelligence, the use of smart data, creative co-creation dynamics, community-driven approaches, and storytelling. Today, OpinionWay continues its momentum growth geographically expanding into high-potential regions such as Eastern Europe and Africa.

Enable today, shape tomorrow

This mission drives the employees of OpinionWay and underpins the relationships they build with their clients.

The pleasure they take in providing answer<u>s to</u> questions their clients uncertainty reducing decision-making, tracking relevant insights, and cocreating future solutions fuels every project they undertake. This enthusiasm, combined with a genuine passion for innovation knowledge-sharing, explains why clients report high levels of satisfaction after each collaboration -8.9/10 - and a strong recommendation rate -3.88/4.Enjoyment, commitment, and intellectual stimulation are the three guiding principles of our work.

Let's stay connected!



Receive our latest research results in your inbox every week by subscribing to our newsletter!

Subscribe

Your OpinionWay contact

Stéphane Lefebvre-Mazurel Tel. +33 1 81 81 83 48 slefebvre@opinion-way.com



